

NATIONAL TOBACCO ADMINISTRATION  
 QUARTERLY MONITORING REPORT OF PERFORMANCE TARGETS  
 4th Quarter, CY 2020

		COMPONENT							EARNED MARKS	REMARKS
		Weight	Targets	4th Quarter		TOTAL				
			2020	TARGET	ACTUAL	TARGET	ACTUAL			
SOCIAL IMPACT	SO1	<b>Sustained viable tobacco industry</b>								
	SM1	Yield per hectare (kg/ha)	10%	2,500	2,500	2,541.81	2,500	2,541.81	10%	
	<i>Subtotal</i>		<i>10%</i>							
CUSTOMERS/STAKEHOLDERS	SO2	<b>Improved quality of life of tobacco farmers</b>								
	SM2	Percentage of Satisfied Customers	6%	90%	90%	90%	90%	90%	0%	Conduct of survey still being negotiated with the 3rd party; proposals were delayed due to imposed restrictions during pandemic; for your consideration
	SM 3.	Farmers' net Income: a. From tobacco	6%	80,000	80,000	91,595	80,000	91,595	6%	
		b. From other crops and livelihood activities	5%	50,922	50,922	52,980	50,922	52,980	5%	
	<i>Subtotal</i>		<i>23%</i>							
	SO3	<b>Assured production of quality locally-produced tobacco as desired by various markets</b>								
	SM4	Percentage increase in high grades of tobacco (Grades AA to C/high to medium 2 in its hamonized grade equivalent)	6%	2%(79.33)	2%(79.33)	2%(79.63)	2%(79.33)	2%(79.63)	6%	
INTERNAL PROCESS	SO4	<b>Strengthen research and development and technology transfer</b>								
	SM 5	Number of research results/studies:								
		a. Percentage of completed R & D published in national or regional technology publication journal or newsletters	6%	50% (6/12)	100% (6/12)	100% (6/12)	100% (6/12)	100% (6/12)	6%	
		b. Number of R & D projects completed	8%	12	12	10	12	12	8%	
	SO5	<b>Effective enforcement of regulatory measures</b>								
	SM 6	Percentage of licensed companies fully compliant to rules and regulations								
a. Local Trading		4%	95%	95%	100%	95%	100%	4%		
b. Export / Import / Transhipment		4%	92%	92%	100%	92%	100%	4%		
	c. Manufacturing	4%	100%	100%	100%	100%	100%	4%		


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COMPONENT										
		Weight	Targets	4th Quarter		TOTAL		EARNED MARKS	REMARKS	
			2020	TARGET	ACTUAL	TARGET	ACTUAL			
	SM 7	Percentage of violations resolved within the day	3%	95%	95%	100%	95%	100%	3%	
	<i>Subtotal</i>		<i>29%</i>							
LEARNING AND GROWTH	SO6	Develop competent and highly work-motivated employees in a conducive organizational climate								
	SM 8	Percentage of employees meeting required competencies	5%	42.47%	42.47%	43.00%	42.47%	43.00%	5%	
	SO 7	Enhance existing Quality Management System								
	SM 9	ISO 9001 Certification	5%	Surveillance Audit passed ISO 9001:2015	Surveillance Audit passed ISO 9001:2015	Surveillance Audit passed ISO 9001:2015	Surveillance Audit passed ISO 9001:2015	Surveillance Audit passed ISO 9001:2015	5%	
<i>Subtotal</i>		<i>10%</i>								
FINANCIAL STEWARSHIP	SO 8	Attain financial stability								
	SM 10	EBITDA	4%	(162,347,708)	(162,347,708)	(193,638,423)	(162,347,708)	(193,638,423)	0	
	Preliminary figure only									
	SM 11	Utilization rate:								
		(a) Tobacco	5%	100%	100%	100%	100%	100%	5%	
		(b) Rice CY 2020	5%	100%	100%	100%	100%	100%	5%	
		(c) Renewable energy	3%	100%	100%	100%	100%	100%	3%	
	(d) Agripinoy	3%	100%	100%	100%	100%	100%	100%	3%	Budget was primarily used for purchase of hogs, NC II training on slaughtering and chicken toll dressing
Collection efficiency (%)										
Tobacco	3%	85.75%	85.75%	84.26%	85.75%	84.26%	2.95%			
Rice	3%	97.01%	97.01%	68.99%	97.01%	68.99%	2.13%	Low collection due to the damaged crops brought about by typhoons Rolly & Ulysses		
SM 12	Renewable energy CY 2020	1%	65.37%	65.37%	100%	65.37%	100%	1.00%		

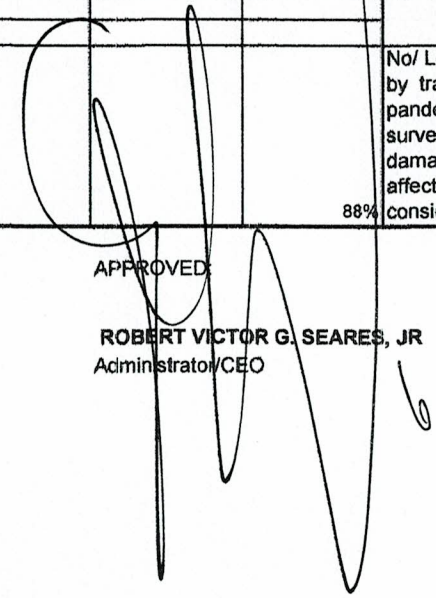
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COMPONENT										
		Weight	Targets		4th Quarter		TOTAL		EARNED MARKS	REMARKS
			2020	TARGET	ACTUAL	TARGET	ACTUAL			
	SWI 12		98%	98%	0%	98%	0%			No collection since amount was primarily used for purchase of hogs for training on slaughtering and chicken toll dressing; Hog Fattening production assistance was not implemented due to occurrence of ASF
		AgriPinoy	1%							
		<i>Subtotal</i>	28%							
	<b>Total</b>		100%						88%	No/ Low score brought about by travel restrictions due to pandemic for the conduct of survey and typhoons that damaged the crops, thus affecting collection, for consideration

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08 February 2021

**Atty. SAMUEL G. DAGPIN, JR.**

Chairman  
Governance Commission for Government-Owned  
or Controlled Corporations(GCCG)  
3/F, Citibank Center, 8741 Paseo de Roxas  
Makati City, Metro Manila

Sir,

We are respectfully submitting, herewith, the Agency's 4<sup>th</sup> Quarter and the Overall Total Scorecard Monitoring Report for 2020, copy of which was already uploaded in the NTA's website.

With our warm regards and best wishes.

Very truly yours,

**ROBERT VICTOR G. SEARES, JR**  
Administrator/CEO

Enclosure, as stated.