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Republic of the Philippines DEPARTMENT OF AGRICULTURE

NATIONAL TOBACCO ADMINISTRATION

3rd to 4th Floors Ben-Lor Building, 1184 Quezon Ave., Diliman, Quezon City Tel No. (02)8374-3987 / Fax. No. (02)8374-2505 / Website: http://www.nta.da.gov.ph ISO 9001: 2015 QMS CERTIFIED

OFFICE OF THE NTA GOVERNING BOARD

MINUTES OF THE ONE HUNDRED AND SECOND (102ND) SPECIAL MEETING
OF THE NTA GOVERNING BOARD HELD AT THE CONFERENCE ROOM
34/F LAND BANK OF THE PHILIPPINES PLAZA, 1598 M.H. DEL PILAR
CORNER DR. J. QUINTOS STREETS, MALATE, MANILA
23 OCTOBER 2019

Present:

Hon. WILLIAM D. DAR, Ph.D. - Secretary, Dept. of Agriculture and

Chairman, NTA Governing Board

Hon. ROBERT L. SEARES, M.D. - NTA Administrator/Vice-Chairman Hon. RODOLFO F. SALANGA - Member, Tob. Manufacturing Sector

Hon. WILFREDO C. MARTINEZ - Member, Tobacco Farmers Sector
Hon. TEOFILO R. QUINTAL - Member, Tobacco Farmers Sector

Hon. NESTOR C. CASELA - Member, Academic Community
Hon. DANILO C. TRONGCO - Member, Tobacco Farmers Sector

Hon. WILSON R. VICTORIO - Member, Tob. Traders/Exporters Sector

Others Present:

Atty. ROHBERT A. AMBROS - Dept. Manager III, Regulation Dept.

& Acting Board Secretary V

Consultant Office of USec, Evelyn G

Mr. ENRIQUE G. DELA CRUZ - Consultant, Office of USec. Evelyn G. Laviña. HVCRC

Ms. GICEL JAM GARCIA - Staff, Office of Usec. Laviña

Dr. CRISTINA C. LOPEZ - Dept. Manager III, Administrative Dept.

Ms. IMELDA N. RIÑEN - Dept. Manager III, FTSD

Engr. ABRAHAM C. DELA PEÑA - Supply Officer IV, Administrative Dept.

Ms. ALONA A. MANGANAAN - Executive Assistant IV
Mr. DEEVID JOHN BRIOSOS - Private Secretary II

Mr. RAMON R. MUNCAL - Stenographer II

HIGHLIGHTS OF THE MEETING

OPENING PRAYER

The opening prayer was led by Ms. Alona A. Manganaan.

II. CALL TO ORDER

The meeting was called to order at 10:10 A.M., with the Honorable Secretary William D. Dar, Ph.D., presiding.

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DETERMINATION OF QUORUM 111. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 recognized. 17 18 19 20 21 22 23 24 25 26 27 28

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The Acting Board Secretary declared that there is a quorum for the meeting with the presence of more than majority of the Members of the NTA Governing Board. The Acting Board Secretary noted the presence of the following, to wit:

- 1. Secretary WILLIAM D. DAR, Ph.D.;
- 2. Adm. ROBERT L. SEARES, M.D.;
- 3. Dir. RODOLFO F. SALANGA;
- 4. Dir. WILFREDO C. MARTINEZ;
- 5. Dir. TEOFILO R. QUINTAL;
- 6. Dir. NESTOR C. CASELA;
- 7. Dir. DANILO C. TRONGCO; and
- 8. Dir. WILSON R. VICTORIO.

Other DA and NTA officials and staff present during the meeting were likewise

AGENDA OF THE 102ND SPECIAL MEETING OF THE NTA GOVERNING BOARD HELD THIS 23 OCTOBER 2019 AT THE CONFERENCE ROOM, 34/F LAND BANK OF THE PHILIPPINES PLAZA, 1598 M.H. DEL PILAR CORNER DR. J. QUINTOS STREETS, MALATE, MANILA

> Secretary Dar presented the Agenda for the 102nd Special Meeting held this 23 October 2019. He asked the Members of the Board if there are any other matter they would want to include in the Agenda. There being none, Dir. Quintal moved for the approval of the Agenda. Dir. Salanga seconded the motion. The board then adopted the following resolution, to

RESOLUTION NO. 1150-2019

"BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the NTA Governing Board approves the Agenda for the One Hundred and Second (102nd) Special Meeting of the NTA Governing Board held this 23rd day of October 2019 at the Conference Room, 34/F Land Bank of the Philippines Plaza, 1598 M.H. Del Pilar corner Dr. J. Quintos Streets., Malate, Manila.

UNANIMOUSLY APPROVED......"

FOR APPROVAL/CONFIRMATION/CONSIDERATION: V.

MINUTES OF THE ONE HUNDRED AND TWENTY-NINTH (129TH) A. REGULAR MEETING OF THE NTA GOVERNING BOARD HELD ON 11 OCTOBER 2019 AT THE CONFERENCE ROOM, OFFICE OF THE SECRETARY-DEPARTMENT OF AGRICULTURE **ELLIPTICAL ROAD, DILIMAN, QUEZON CITY**

Secretary Dar presented the Minutes of the 129th Regular Meeting of the NTA Governing Board held on 11 October 2019 for their consideration. On



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motion of Dir. Casela, duly seconded by Dir. Quintal, the board adopted the following resolution, to wit:

RESOLUTION NO. 1151-2019

"BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the NTA Governing Board approves the Minutes of the One Hundred and Twenty-Ninth (129th) Regular Meeting of the NTA Governing Board held on 11 October 2019 at the Conference Room, Office of the Secretary-Department of Agriculture (OSEC-DA), Elliptical Road, Diliman, Quezon City.

UNANIMOUSLY APPROVED....."

B. MATTERS ARISING FROM THE PREVIOUS MINUTES OF MEETINGS

1. CONCURRENCE OF THE DPWH ON THE COST OF DEMOLITION OF THE OLD NTA BUILDING

The Vice-Chairman informed the Members of the Board that the DPWH already responded to the costings for the demolition of the old NTA building, with proposed revisions. He said that the Project Engineer is now working for the revision of the costing and to resubmit the amended costing to the DPWH.

Secretary Dar instructed the NTA Management to submit to the board an action plan and time line of the major activities to be undertaken for the construction of the NTA building, as well as, the detailed engineering and design for deliberation before undertaking the public bidding.

2. INITIAL FUNDING FOR THE CONSTRUCTION OF A NEW NTA BUILDING

Dr. Cristina C. Lopez informed the NTA Governing Board that the DBM has approved the initial funding of P164.28 Million for the first phase of the construction project. She said that the DBM capitalized other incidental costs which increased the total project cost to P2.529 Billion which will now require the prior approval of the NEDA. She further said that the long process of review by the NEDA may hamper the implementation of the project. However, she said that if the NTA will proceed with the preparation of the detailed engineering and design and reduce the total project cost to less than P2.5 Billion, the approval of NEDA is no longer necessary. She then requested from the NTA Governing Board for the NTA to proceed with the public bidding for hiring of a consultant to prepare the detailed engineering and design with the estimated budget of P72 Million to be charged from the corporate funds.

Secretary Dar asked why the funds for the detailed engineering and design will come from the corporate funds instead from R.A. 4155. Dr. Lopez replied that since the initial funding of P164.28 Million was





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specifically allocated by the DBM for building foundation and basements 1 & 2 only and it cannot be used for the payment for the services of a consultant in the preparation of the detailed engineering and design.

Dr. Lopez further reported that the DBM in its letter raised as an issue on the propriety of constructing a building which will include the leasing of some of the office spaces which is beyond the mandate of the NTA. However, she said that during the 2007 Rationalization Plan of the NTA, the DBM approved the NTA's strategic shift from purely service oriented entity to a financially viable one by rendering services for a fee, making business investments and conducting proprietary activities. Secretary Dar opined that the issue was only an observation of the DBM as long as it favorably approved the project proposal and provided the funds therefor.

On motion of Dir. Martinez, duly seconded by Dir. Casela, the board adopted the following resolution, to wit:

RESOLUTION NO. 1152-2019

"BE IT RESOLVED, AS IT IS HEREBY RESOLVED,

that the NTA Governing Board approves the request of NTA Management for the conduct of public bidding for the hiring of consultant for the preparation of the Detailed Engineering and Design (DED) for the project: "Construction of 27-Storey NTA Building with Retail Facilities" with an Approved Budget for the Contract (ABC) in the amount of Php72,000,000.00, chargeable against the Corporate Funds of the NTA for FY 2019.

UNANIMOUSLY APPROVED......"

3. FORMULATION OF A COMPREHENSIVE TOBACCO INDUSTRY **ENHANCEMENT PROGRAM (TIEP)**

Secretary Dar noted that above matter as an on-going activity with the information from Vice-Chairman Seares that the Operations Group conducted initial meetings on 16 & 21 October 2019 for further identification of additional programs and projects. For presentation to the board upon finalization of the TIEP.

4. REPORT ON THE RESEARCH AND EXTENSION ACTIVITIES OF THE FARM TECHNOLOGY AND SERVICES DEPARTMENT (FTSD)

Ms. Riñen was recognized to present the above matter. Ms. Riñen reported the activities undertaken by the FTSD on the following:

- a. Tobacco Germplasm Collection, Purification, Maintenance and Characterization;
- b. Tobacco Seed Production and Distribution;
- c. Evaluation of Commercial Varieties of Batek Tobacco;



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- d. Verification Trial of Fertilizers Recommended for Tobacco Production:
- e. Evaluation of the Effect of 14-14-14 on the Quality of Flue-Cured Tobacco;
- f. Monitoring of Soil and Water Quality;
- g. Evaluation of Coconut Husk/Shell as Fuel Supplement for Flue-Curing;
- h. Quick Response System on Tobacco Pests;
- i. Identification of Dominant Cropping Patterns; and
- i. Protocol Research.

Ms. Riñen likewise reported on the following research proposals for CY 2020:

- a. Integrated Farming and Other Income Generating Activities Project (IFOIGAP);
- b. Renewable Fulewood Energy Farm Development Project and Restoration of Ecological Integrity;
- c. Tobacco Extension and Regulation Activities in North Cotabato and Maguindanao, Northern Mindanao (Misamis Oriental, Bukidnon, Zamboanga Sibugay and Agusan del Sur);
- d. Farmers Organizational Development; and
- e. Search for Tobacco Grower of the Year.

Secretary Dar asked if NTA is still breeding tobacco varieties. Ms. Riñen replied that NTA is no longer breeding varieties but is purifying the seeds through adaptive research. She said that applied/strategic researches were not continued when the defunct Philippine Tobacco Research and Training Center (PTRTC) was merged into the NTA.

Secretary Dar said that without strategic research, the industry will fail in the future due to climate change and new plant pests/diseases. He said that NTA should have technical capability on those aspects and to formulate crop improvement program to include plant breeding, among other issues. He instructed Ms. Riñen to prepare the proposal for presentation in the next board meeting. He suggested that NTA should hire the services of expert consultants and may jointly undertake its research programs/projects with state colleges and universities.

Secretary Dar also required the FTSD to establish benchmark of tobacco production per hectare with other countries. He further suggested that funds for research and development should be increased.

On motion of Dir. Martinez, duly seconded by Dir. Victorio, the board adopted the following resolution, to wit:

RESOLUTION NO. 1153-2019

"BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the NTA Governing Board directs the NTA Management to undertake relevant strategic research and development projects and to develop research agenda for the next five (5) years, including the increase of budgetary requirements,



such as but not limited to plant breeding, gene bank, plant protection, agro-ecological studies, biotechnology, agronomy socio-economics, training, and communications for the improvement of the tobacco crop adaptable and/or resistant to climate change and tobacco pests and diseases, as well as, addressing high cost of production and low agricultural productivity.

RESOLVED, FURTHER, that the NTA shall undertake applied and strategic research programs in collaboration with the state colleges and universities and stakeholders of the tobacco industry to promote partnership and fostering information exchange and communication systems through strengthening human resources capacity, strengthening regional research and training capacity, coordination mechanisms for related policy issues, partnerships and stakeholder ownership of the collaborative research programs; and dissemination of research results and technology transfer and adoption by the tobacco farmers.

RESOLVED, STILL FURTHER, that the NTA Management is hereby directed to review and propose revision of the NTA Organizational Structure and Staffing Pattern (OSSP) by strengthening the manpower requirements for the expansion of its research undertakings.

RESOLVED, FINALLY, that the NTA Management is authorized to hire the services of expert consultant/s for its research and development programs and projects expansion.

UNANIMOUSLY APPROVED....."

5. TOBACCO TRIPARTITE CONSULTATIVE CONFERENCE

Atty. Ambros informed Secretary Dar that the NTA is just awaiting for the response of the Philippine Tobacco Institute (PTI) on their final proposal to increase the Floor Prices of tobacco for Trading Years 2020 and 2021. He said that the response of the PTI will be disseminated to the Tobacco Farmers Group and if they agree, both parties will again sit down to sign the Memorandum of Agreement.

Secretary Dar then inquired if there will be no agreement on the increase of floor prices. Atty. Ambros replied that there will be a deadlock and the old prices will be carried over to the next tobacco trading season which, however, did not happen for the past tripartite conferences.

Secretary Dar recommended that NTA should tap the services of the Philippines Institute of Developmental Studies (PIDS) to formulate an objective formula of determining the floor prices of tobacco.



On motion of Dir. Martinez, duly seconded by Dir. Trongco, the board adopted the following resolution, to wit:

RESOLUTION NO. 1154-2019

"BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the NTA Governing Board hereby directs the NTA Management to engage the services of the Philippine Institute of Developmental Studies (PIDS) for the objective determination of tobacco floor prices, the terms of reference of such engagement shall be submitted to the board for its

approval.

UNANIMOUSLY APPROVED......"

C. RATIFICATION OF TRAVEL ORDERS PREVIOUSLY ISSUED TO THE MEMBERS OF THE NTA GOVERNING BOARD FOR THEIR OFFICIAL LOCAL TRAVELS

Secretary Dar said that he is amenable for the ratification of the Travel Orders previously issued by the Vice-Chairman/Administrator, however, he emphasized that the subject ratification shall apply only to Travel Orders issued prior to October 2019. However, he noted that the some of the purpose of the said travels are purely operational matters which are best left undertaken by the NTA Management. He again emphasized that the responsibility of the Members of the Board should be limited to policy making.

On motion of Dir. Salanga, duly seconded by Dir. Casela, the Board adopted the following resolution, to wit:

RESOLUTION NO. 1155-2019

"BE IT RESOLVED, AS IT IS HEREBY RESOLVED, that the NTA Governing Board hereby ratifies the Travel (Special) Orders signed by the Vice-Chairman/Administrator to the Members of the NTA Governing Board in their official local travels.

RESOLVED, FURTHER, that this ratification shall cover only the Travel (Special) Orders issued until 30 September 2019 and that the Members of the Board are hereby reminded to strictly comply with mandatory provisions of Executive Order No. 77 dated 15 March 2019 and shall submit all requests for Travels for approval by the DA Secretary as the Chairman of the NTA Governing Board.

UNANIMOULSLY APPROVED....."

D. CONFIRMATION OF THE AWARD OF CONTRACT FOR THE PROJECT: "SUPPLY AND DELIVERY OF FERTILIZERS FOR THE INTEGRATED FARMING AND OTHER INCOME GENERATING



PROJECTS – TOBACCO CONTRACT GROWING SYSTEM (IFOIGAPTCGS) CY 2019-2020 (LOT NOS. 1, 2, 3, 4 & 5)" IN FAVOR OF UNIVERSAL HARVESTER INC. WITH THE SINGLE CALCULATED AND RESPONSIVE BID IN THE AMOUNT AS FOLLOWS:

		APPROVED B	UDGET B	ID AMOUNT
1.	LOT 1 (ABRA) -	P 5,608,800.00	0 P	5,461,440.00
	LOT 2 (I. NORTE)-	P 919,200.00	0 P	865,410.00
3.	LOT 3 (CANDON)-	P 9,475,800.0	0 P	8,432,230.00
	LOT 4 (LA UNION)-	P 7,108,903.0	0 P	7,059,030.00
	LOT 5 (PANGASINAN)-P16,578,705.00			16,578,672.40
	TOTAL	P39,691,408.00		38,396,782.40

The Vice-Chairman/Administrator requested for the approval of the award of contract (Lots 1, 2, 3, 4 & 5) for the above project.

Secretary Dar required the presentation of the specifications of fertilizers that will be supplied by the winning bidder, to include the number of bags and the prices for each kind, for the information of the board before approval of the matter. He further instructed the BAC to prepare the checklist of requirements complied by the BAC and the winning bidder/s for the succeeding requests for approval of award of contracts.

Dir. Victorio said that he would want to know the prices per bag in order to prevent the same issue encountered last tobacco season due to overpricing. Dr. Lopez explained that the BAC relied from the canvass of local prices by the different branch offices in determining the approved budget for the contract and the price monitor from the Fertilizer and Pesticides Authority (FPA).

Secretary required Ms. Riñen to submit a write up on the use and benefits of using each kind of fertilizer for tobacco, to include micronutrients, if any. Dir. Casela added to submit to the board the result of the laboratory analysis for all the kind of fertilizers to be supplied by the winning bidder.

Meanwhile, Secretary Dar was informed that the farm inputs are provided as loan assistance, with 20% subsidy if the farmer-availees pay at least 85% of their production assistance. Dir. Salanga further informed Secretary Dar that tobacco farmers who are beneficiaries of LGU support are no longer provided with production assistance by the NTA, except for the cash portion for gas, oil and land preparation which are not provided by the LGUs. Secretary Dar then instructed the NTA Management, through the FTSD, to conduct analysis of the loan collections and to formulate ways and means to improve the collections to be able to know the annual collection performance with the average collection for the past three (3) as benchmark. He likewise instructed FTSD to conduct comparative study in terms of yield, quality, profitability and income between the tobacco farmers assisted by the Universal Leaf Philippines Inc. (ULPI) and those assisted by the NTA.

On motion of Dir. Quintal, duly seconded by Dir. Salanga, the board adopted the following resolution, to wit:



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Appointive Director, Tobacco Manufacturing Sector



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53 54 Hon. WILFREDO C. MARTINEZ Appointive Director, Tobaçco Farmers Sector

Hon. TEOFILO R. QUINTAL
Appointive Director, Tobacco Farmers Sector

Hon: NESTOR C. CASELA
Appointive Director, Academic Community

Hon. DANILO C. TRONGCO
Appointive Director, Tobacco Farmers Sector

Hon. WILLSON R. VICTORIO
Appointive Director, Topacco Traders/Exporter Sector



ONE HUNDRED AND SECOND (102^{nd)}) SPECIAL BOARD MEETING OF THE NTA BOARD O

ATTENDANCE SHEET

PRESENT:

SIGNATURE

Hon. WILLIAM D. DAR, Ph.D.
 Acting Secretary
 Department of Agriculture and
 Chairman, NTA Governing Board

Undersecretary, EVELYN G. LAVIÑA
 Department of Agriculture – High Value Crop and Alternate Chairman, NTA Governing Board

 Hon. ROBERT L. SEARES, M.D. Administrator/Vice-Chairman of the NTA Governing Board

- 4 . Hon. RODOLFO F. SALANGA Member, NTA Board of Directors
- Hon. TEOFILO R. QUINTAL Member, NTA Board of Directors
- 6. Hon. WILFREDO C. MARTINEZ
 Member, NTA Board of Directors
- Hon. NESTOR C. CASELA Member, NTA Board of Directors
- Hon. DANILO C. TRONGCO
 Member, NTA Board of Directors
- Hon. WILSON R. VICTORIO
 Member, NTA Board of Directors

OTHERS PRESENT:

1. Atty. ROHBERT A. AMBROS
Acting Board Secretary

2. Incha a Rina

3. PANDO MUNCAN

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ATTENDANCE SHEET

OTHERS PRESENT:

- 4. ENMQUE G. DELA CUIZ
- 5. Abraham C. dela Bra
- 6. RCFL DM amus
- 7. Cristina C. Lagray
- 8. ALONA MANGAMAAN
- 9. Doesd John Rayse Briasa

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