



CONTRACT NAME : INVITATION TO BID FOR THE PROJECT: "SUPPLY & DELIVERY OF 30 UNITS FARM TRACTORS

CONTRACT ID No.: PB 2019-07

Pre-bid Conference
20 November 2019, 10:00 A.M.

Present:

The Bids and Awards Committee (BAC)

ROBERTO R. BONOAN - Vice Chairperson/Presiding Officer
 MA. TERESA B. LAUDENCIA - Member
 ROHBERT A. AMBROS – Member

VIVIEN F. FERAREZA – Secretariat

Technical Working Group:

Engr. CESARIO G. SAMBRANA – Chairman, Tobacco Farm Mechanization Committee

COA Representative:

Ms. Jaiza Bisares - Observer

Prospective Bidders:

1. Ford Tractor Phils. Inc. – Lanie Echalas & Jocelyn Cruz;
2. Northern Asia Sales Corp. – Romelyn M. Acerit & Samson Galit;
3. All Certified Equipment Trading Corp. – Rhea L. Acero, Edgardu Rume, Albert Rosales & Ariel Langcauan.

PROCEEDINGS

1. The BAC Presiding Officer officially called the Pre-bid Conference to order at 10:00 a.m., with the presence of majority of the members of the BAC. Also present were COA representative, as observer, and representatives from the three (3) prospective bidders, all of whom have not yet purchased the bidding documents. However, the BAC allowed the prospective bidders to ask clarificatory questions despite non-payment of the bidding fee.
2. The BAC Presiding Officer then announced the Contract Name of the Project to be bidden-out and the ABC for the project; and proceeded to state that the Pre-bid Conference was convened for the purpose of clarifying any gray areas and to answer the questions/issues of the bidder, if there is any.
3. The following matters were raised, to wit:

Name of Bidder	Queries	BAC Action
1. Ford Tractor Phils. Inc.	1. Whether or not the prospective bidder can offer	1. The BAC declared that the specifications of the end-

	higher HP above the 35-36 HP limit	user must be followed, hence, only tractors which comply with the specifications, as published, shall be accepted.
2. Ford Tractor Phils. Inc.	2. Whether or not the NTA can relax the requirements with respect to: a) Exclusive ownership of repair shops, per region, which should have been established for at least 2 years, and b) Joint Venture of repair shops shall not be allowed.	2. The Presiding Officer duly noted the suggestion for deliberation by the BAC and to issue the necessary Bid Bulletin, if necessary.
3. Ford Tractor Phils. Inc.	3. Whether or not the NTA can allow the supply of tractors with number of blades more than the NTA specifications as long as it complies with the minimum working width, per lot.	3. The Presiding Officer duly noted the suggestion for deliberation by the BAC and to issue the necessary Bid Bulletin, if necessary.
4. Ford Tractor Phils. Inc.	4. Whether or not NTA can allow the supply of tractors with either chain type or gear type for side gears.	4. The Presiding Officer duly noted the suggestion for deliberation by the BAC and to issue the necessary Bid Bulletin, if necessary.
5. All Certified Equipment Trading Corp.	5. Whether or not ISO Certificate and Certificate of Exclusive Distributorship should be required both for the manufacturer and distributor/bidder.	5. The Presiding Officer duly noted the suggestion for deliberation by the BAC and to issue the necessary Bid Bulletin, if necessary.
6. Ford Tractor Phils. Inc.	6. Whether or not the NTA can allow the supply of tractors with either turbo charged or direct injection engines.	6. The Presiding Officer duly noted the suggestion for deliberation by the BAC and to issue the necessary Bid Bulletin, if necessary.

4. The Presiding Officer emphasized that the delivery of tractors shall be made at the end-user's (farmer avalee's) residence.
5. The Presiding Officer informed the prospective bidders that the Bid Bulletin, if any, will be issued on or before November 26, 2019.
6. There being no other questions/matters to be addressed, the Pre-bid Conference was adjourned at 11:00 A.M.


VIVIEN F. FERAREZA
 BAC Secretariat