



Republic of the Philippines
DEPARTMENT OF AGRICULTURE
NATIONAL TOBACCO ADMINISTRATION
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ISO 9001: 2015 QMS CERTIFIED

15 September 2020

Atty. SAMUEL G. DAGPIN, JR.

Chairman

Governance Commission for Government-Owned
or Controlled Corporations(GCG)

3/F, Citibank Center, 8741 Paseo de Roxas
Makati City, Metro Manila

Sir,

We are respectfully submitting, herewith, the Agency's 2nd Quarter Scorecard Monitoring Report for 2020, copy of which was already uploaded in the NTA's website.

With our warm regards and best wishes.

Very truly yours,

ROBERT VICTOR G. SEARES, JR
Administrator/CEO

Enclosure, as stated.

NATIONAL TOBACCO ADMINISTRATION
 QUARTERLY MONITORING REPORT OF PERFORMANCE TARGETS
 2nd Quarter, CY 2020

PES FORM 2A

COMPONENT								
				Weight	Targets	2nd Quarter		Remarks
					2020	TARGET	ACTUAL	
SOCIAL IMP.	SO1	Sustained viable tobacco industry						
	SM1	Yield per hectare (kg/ha)	10%	2,500			No target for the quarter	
	Subtotal			10%				
CUSTOMERS/STAKEHOLDERS	SO2	Improved quality of life of tobacco farmers						
	SM2	Percentage of Satisfied Customers	6%	90%			-do -	
	SM 3.	Farmers' net Income: a. From tobacco	6%	80,000			-do -	
		b. From other crops and livelihood activities	5%	50,922			-do -	
	SO3	Assured production of quality locally-produced tobacco as desired by various markets						
	SM4	Percentage increase in high grades of tobacco (Grades AA to C/high to medium 2 in its harmonized grade equivalent)	6%	2%(79.33)			-do -	
	Subtotal			23%				
INTERNAL PROCESS	SO4	Strengthen research and development and technology transfer						
	SM 5	Number of research results/studies:						
		a. Percentage of completed R & D published in national or regional technology publication journal or newsletters	6%	50% (6/12)			-do -	
		b. Number of R & D projects completed	8%	12			-do -	
	SO5	Effective enforcement of regulatory measures						
	SM 6	Percentage of licensed companies fully compliant to rules and regulations						
		a. Local Trading	4%	95%				
		b. Export / Import / Transshipment	4%	92%				
		c. Manufacturing	4%	100%				
SM 7	Percentage of violations resolved within the day	3%	95%					
Subtotal			29%					
LEARNING AND GROWTH	SO6	Develop competent and highly work-motivated employees in a conducive organizational climate						
	SM 8	Percentage of employees meeting required competencies	5%	42.47%			-do -	
	SO 7	Enhance existing Quality Management System						
	SM 9	ISO 9001 Certification	5%	Surveillance Audit passed ISO 9001:2015			-do -	
	Subtotal			10%				
	SO 8	Attain financial stability						

COMPONENT							
			Weight	Targets	2nd Quarter		Remarks
				2020	TARGET	ACTUAL	
FINANCIAL STEWARSHIP	SM 10	EBITDA	4%	(162,347,708)			-do-
	SM 11	Utilization rate:					-do-
		(a) Tobacco	5%	100%			-do-
		(b) Rice CY 2020	5%	100%			-do-
		(c) Renewable energy	3%	100%			-do-
		(d) Agripinoy	3%	100%			-do-
	SM 12	Collection efficiency (%)					
		Tobacco	3%	85.75%			-do-
		Rice	3%	97.01%			-do-
		Renewable energy CY 2020	1%	65.37%			-do-
		AgriPinoy *	1%	98%			-do-
	Subtotal		28%				
	Total		100%				

PREPARED BY:

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