



**CONTRACT NAME :** INVITATION TO BID FOR THE PROJECT:  
**Supply & Delivery of 50 units Multi-Purpose Tiller/  
Cultivator**

**CONTRACT ID No.:** PB 2018-17

**1<sup>st</sup> Pre-bid Conference**  
**05 October 2018, 10:00 A.M., at the 3<sup>rd</sup> Floor, NTA Training  
Room**

**2<sup>nd</sup> Pre-bid Conference**  
**08 October 2018, 1:00 p.m., same venue**

**Present:**

**The Bids and Awards Committee (BAC)**

CRISTINA C. LOPEZ, DBA – Chairperson  
MA. TERESA B. LAUDENCIA - Member  
PRISCILLA S. ESGUERRA - Member

**COA Representative:**

Mr. ROY ANTONIO TENEZA –Witness

**PROSPECTIVE BIDDERS:**

Mr. Abraham Perez iii – Representative, Super Trade Machinery Global, Inc.  
Ms. Fe Agustin – Representative, Kuliglig Machinery, Inc.  
Ms.Sol Molde/ Emelito Barbadillo – Representatives, Phoenicians Intl. Marketing

**Absent:**

ROBERTO R. BONOAN, PhD – Vice Chairperson (On official travel)  
ATTY. ROHBERT A. AMBROS (On official travel)  
ENGR. RANDY I. ABELLA – TWG Staff

**PROCEEDINGS**

1. The BAC Chairperson officially called the Pre-bid Conference to order at 10:20 a.m., with the presence of the three (3) BAC Members, the COA Representative as Witness, and the three (3) prospective bidders, in attendance.
2. Despite the absence of the TWG Staff, who was earlier committed as Focal Person in a seminar on Soil Monitoring held on the same date as that of the Pre-bid Conference, the BAC Chairperson proceeded to announce the Contract Name of the Project to be bid-out and the ABC for the project, and informed the body that this conference was being held in order for the bidders to be enlightened and be able to clarify issues/ concerns regarding the project.

3. Even with the many queries of the prospective bidders, the BAC Chairperson and Members tried their best to respond to some minor issues on the technical aspects of the project, but later on decided to set another pre-bid conference on 08 October 2018, at 1:00 p.m., in order for the TWG staff, who is an authority on the subject matter, to settle the issues on the technical specifications of the project.
4. The Pre-bid Conference was adjourned at 12:00 noon.
5. On 08 October 2018 at 1:00 p.m., the BAC Chairperson continued with the Pre-bid Conference, now with the presence of Engr. Randy I. Abella, the TWG staff.
  - Engr. Randy I. Abella described, in details, the tobacco as an exacting crop, meaning that growing tobacco needed the required and recommended Package of Technology (POT), any deviation from the technology will affect the growth of the tobacco.
  - He stated that one component of the POT is the farm implements or the need for the exact specifications of a multi-purpose tiller/ cultivator, even providing drawings on the how tos in the planting distances in the tobacco farm area.
6. On that cue, queries from the prospective bidders arose, mentioning the size of the dimension, the implements, among others, claiming that the dimension size of the unit will not affect tobacco plants, since, they claimed that it will only be used during land preparation, that there was no tobacco plant to be affected yet.
  - Engr. Abella put emphasis that the POT on tobacco plant is being strictly followed, including machineries being used in the growing of tobacco, claiming that the machineries will still be needed in the full blown stage of the tobacco crop.
  - The prospective bidders still insisted that the dimension size of their multi-purpose machineries will not, in any way, destroy/ affect the growth of the tobacco plant.
  - On that note, the BAC Chairperson cited an analogy of a certain chemical saying that the degree of the need for such chemical varied, thus the user will only use the volume content needed.
7. In finality, Engr. Abella stated that the technical specifications required for the project will remain the same; and further stressed that the need for such machineries is in compatibility with the existing POT that the NTA is implementing; and that the machineries/ implements are the end - users' preference, as they will be the one shouldering the payment for the cost of the said machineries.
  - With the detailed explanations given by the TWG staff, prospective bidders were very much enlightened and hope that they will be part of the NTA future projects needing machineries/ implements.
8. There being no questions/matters to address, the Pre-bid Conference was adjourned at 1:45 p.m.

Proceedings taken by:

  
VIVIEN F. FERAREZA  
BAC Secretariat